

**Lina Ghosh**

Consultant

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**SUMMARY**

Lina combines international work experience in both public and private sector. Amongst other, she did projects in the field of housing & infrastructure as well as renewable energy & climate change for different organization such as NGOs, think tanks, KfW development bank, EU and UN. As a consultant with McKinsey she consulted large private companies in the industrial and insurance sector. Having lived and worked in different countries she is fluent in 5 languages and has an in-depth regional knowledge, in particular of the post-soviet region and South Asia. Lina holds a Master degree in International Development from Sciences Po Paris.

**EDUCATION**

**MA in International Development**, Sciences Po Paris, focus economic theories and political practices towards sustainable development and international development cooperation

**Exchange year International Relations**, Moscow State University of International Relations, focus on Russia's foreign policy in particular in the post-soviet region

**BA in Social Sciences**, Sciences Po Paris (German-French campus Nancy), interdisciplinary curriculum of history, politics, law, economics and sociology

**PROFESSIONAL EXPERIENCE**

**Consultant at joyn-coop**: provides consultancy services with joyn-coop's cross-sectoral approach (since 09/2016 & 05-07/2013); examples of work include:

- **Development of possible housing solutions for IDPs** in Eastern Ukraine with a specific focus on social housing based on a detailed desk research and stakeholder interviews, client: KfW Development bank
- **Preparation of an NGO project in the WASH sector** in Burundi, including supervision of the call for proposals and an in-depth evaluation of the NGOs, client: KfW Development bank
- **Support of active portfolio management** of 5 infrastructure projects in Bangladesh, client: KfW Development bank
- **Proposal for the financial integration of climate change adaptation funds** into the existing communal fiscal transfer system in Benin, client: KfW Development bank

**Private sector**: Consulted several large private companies as a management consultant with McKinsey & Company (2015/2016); examples of work include:

- **Identification and examination of different saving possibilities** through financial analysis, workshops with employees and expert interviews, client: large industrial company, Germany
- **Proposal for customer-centric process optimization** through workshops on customer experience journey with employees, auditing and analysis of best practice examples, client: large insurance company, Germany
- **Implementation of lean operations** through the improvement of internal communication & tracking tools, and development of training material for employees, client: large construction project, South Africa

**Public sector:** Worked with different public/ non-profit organizations worldwide, in various fields as an intern or short-term consultant (2009-2014), examples of work include :

- Research on main development challenges in Kyrgyzstan, organization: UNDP, Kyrgyzstan
- Organization of a workshop on public-private partnerships for government officials in Swaziland, client: EU Bizclim
- Organization of a round table on renewable energies in Russia and Europe, organization: Friedrich-Ebert-Stiftung, Moscow

## LANGUAGES

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Business fluent in English, French, German (mother tongue), Russian and Bengali, good working knowledge of Spanish

## COUNTRY EXPERIENCE

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Africa	Benin, Morocco, South Africa, Swaziland
Asia	Bangladesh, India, Kazakhstan, Kyrgyzstan, Singapore, Tajikistan
Europe	Armenia, France, Georgia, Germany, Great Britain, Russia, Spain, Ukraine

## AWARDS & SCHOLARSHIPS

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German State Scholarship for academic excellence, awarded by Studienstiftung des deutschen Volkes (2009-2014)